

The charge for an average DS3 ten mile circuit has fallen 35% over the life of the price cap plan. For a DS1 circuit, the price has almost been cut in half (42%).

#### **IV Video Dialtone Service is Competitive**

37. Bell Atlantic has several Section 214 applications pending for authority to provide video dialtone service. As a competitive alternative to traditional cable television, video dialtone will largely compete with established suppliers that serve a majority of households in their customer base. Moreover, the homeowners that subscribe to video dialtone service will also be offered alternative programmers within the video dialtone framework. Finally, Direct Broadcast Satellite technology allows competitive providers the ability to reach every home and business in the Bell Atlantic region.

38. Bell Atlantic has already announced that its video dialtone service will be priced competitively as compared to cable alternatives. Given the extent of the competition, Bell Atlantic could not do otherwise. As with its competition for access service, the alternative providers will not be under price regulation.<sup>23</sup>

#### **IV. CONCLUSION**

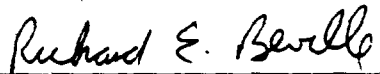
39. It is clear that customers of high capacity and interstate toll and corridor services have alternatives, and the

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<sup>23</sup> See *Implementation of Sections of the 1992 Cable Act - Rate Regulation*, 8 FCC Rcd 5631 (1993).

resulting competition has had a real impact on Bell Atlantic's prices for these services. New Video Dialtone service will also face incumbent competition. The variety of alternative providers, combined with the ability to collocate at Bell Atlantic facilities, means an expansion in the level of competition going forward. Because these services are competitive today, and because price regulation of competitive service distorts the market to Bell Atlantic's and consumers' economic disadvantage, the artificial price cap restraints should be lifted.

I swear that the foregoing is true and correct to the best of my knowledge and belief.

  
\_\_\_\_\_  
Richard E. Beville

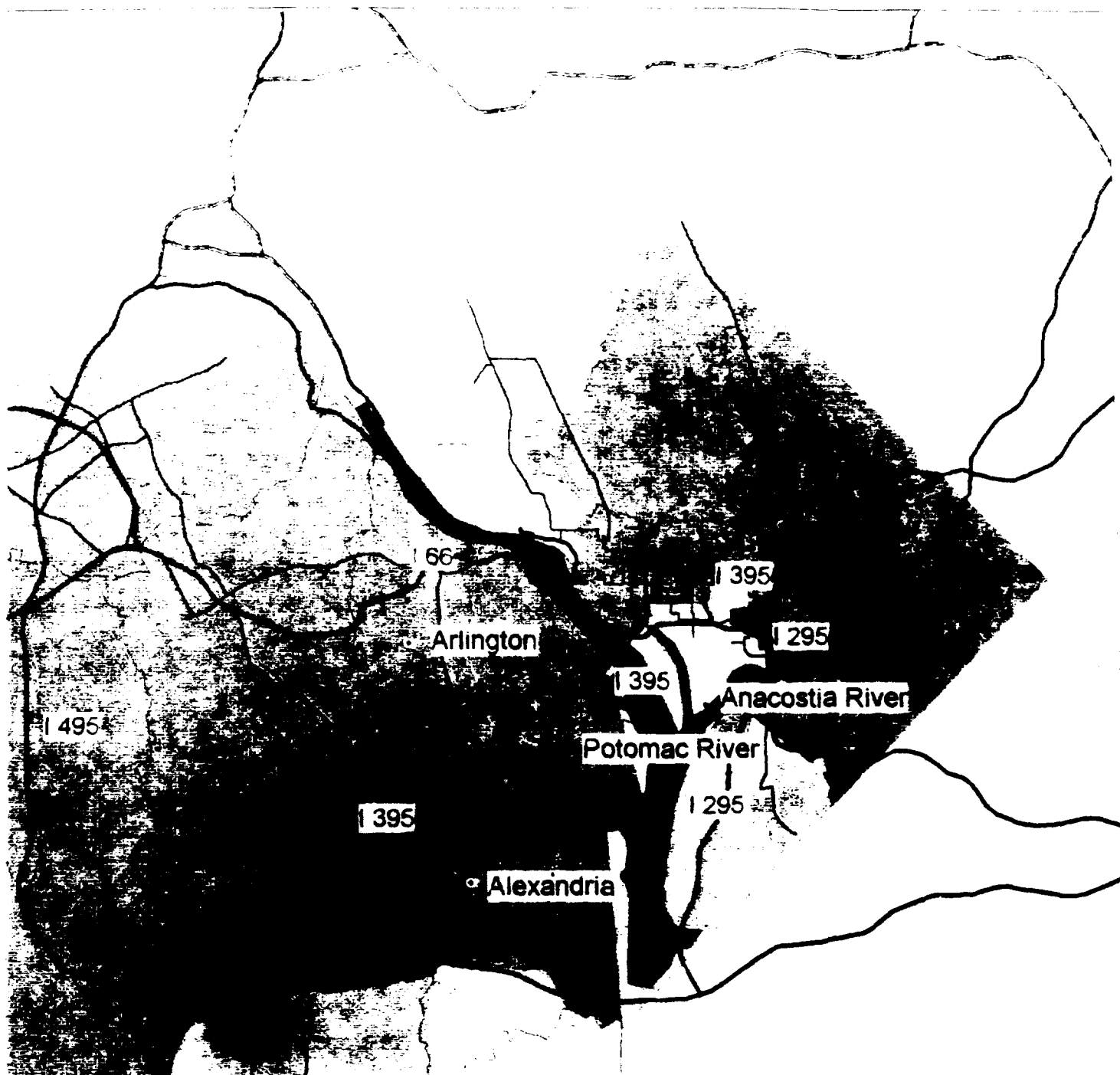
Sworn to and signed before me  
this 9th day of May, 1994.

  
\_\_\_\_\_  
Notary Public

My Commission expires: 7/31/97

## **EXHIBIT 1**

# MFS Network Northern Virginia, District of Columbia



## Distribution of Access Revenues

- MFS
- Top 25% of Wire Centers
- Next 25% of Wire Centers
- Next 50 % of Wire Centers

**Note: Wire Centers are Ranked by State**

## **EXHIBIT 2**

# S=SAVINGS!

TOGETHER, MCI & CABLE TV ARLINGTON  
BRING YOU GREAT SAVINGS ON...

# SIGHTS!

- **Add a Premium Channel**  
Each month, you can add one or more Premium Channels and Receive Premium Content and More Movies
- **Premium Service Connection**  
Connect to Premium Service
- **Convenient Home**

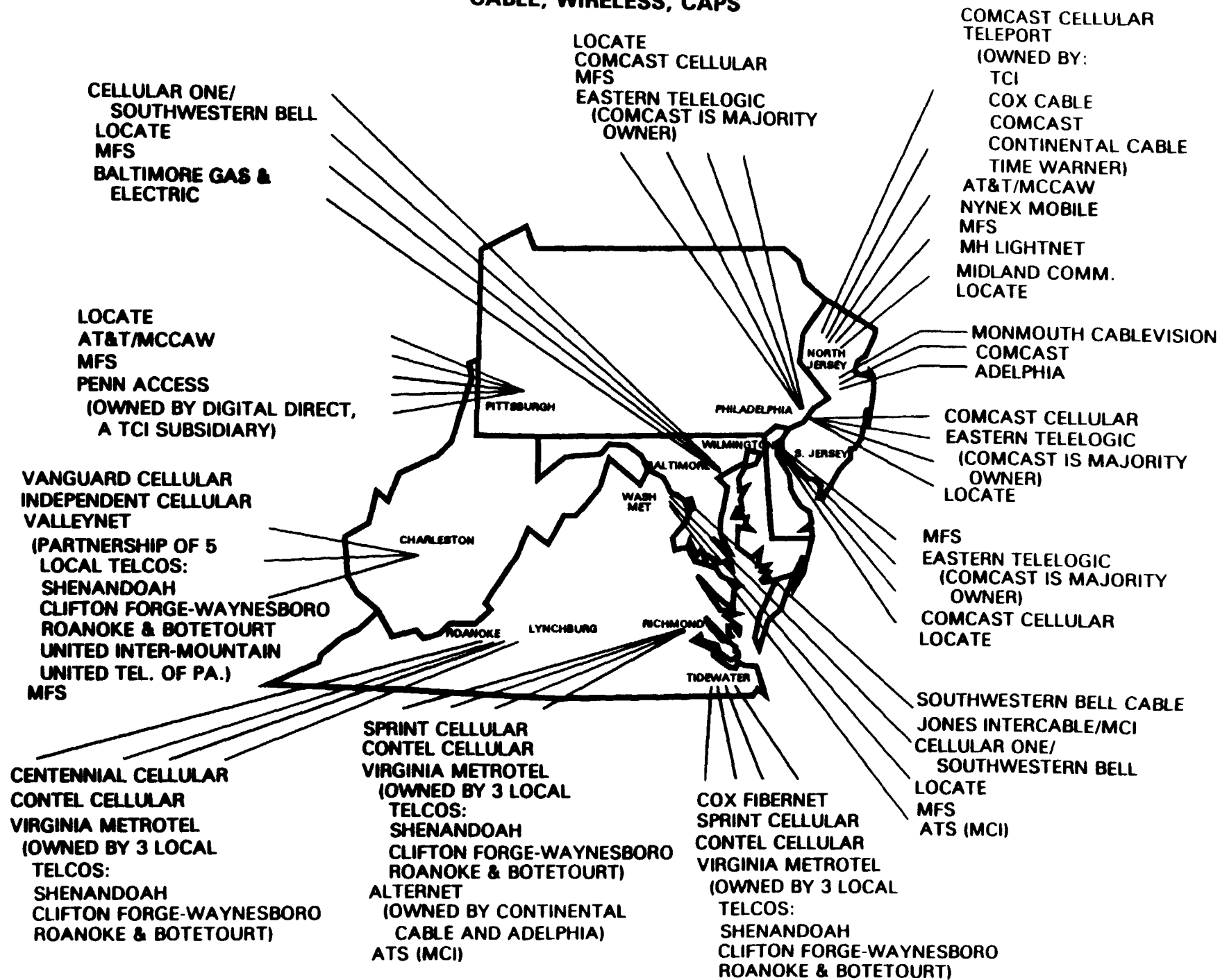
# SOUNDS!

- 60 Minutes of Long Distance Calls
- December Calls
- 85 Certificate

SEE WHAT WE'RE ABOUT...

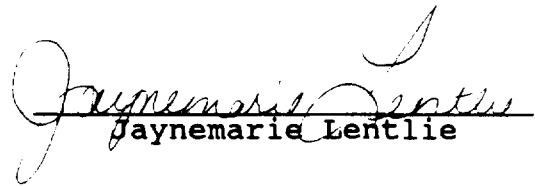
## **EXHIBIT 3**

# MAJOR COMPETITION IN BELL ATLANTIC URBAN AREAS CABLE, WIRELESS, CAPS



CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing "Opposition of Bell Atlantic to Petitions for Reconsideration" was served this 16th day of June, 1994, by first class mail, postage prepaid, on the parties on the attached list.

  
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